# JUHISIS IHKUUGH FROM

Dealers in Heavy Cars Expect Good Business as Result of California Expositions, as They Think Tourists Will Prefer the Larger Cars; Auto Sales in El Paso District Continue Active, Many Deliveries Being Made.

Idea for touring in the southweed Good roads prevail throughert the district and already many eastern tourists are many through the
eity en route to the big fairs in California. Veys local motorists have yet
undertaken any very long trips, but
many are planning to make the tris
to Chilfornia in the near future.

Dealers in the heavier cars are looklog for better business next week, as
they expect many of the motorists who
have Chilfornia trips in view will want
the big seven passenger cars for their
linuits.

Terminal Las Cruces at the Tri-State offices. He was down twice this wack
and took hack four Ford cars in all.

I. S. Kerr was down twice this wack
are not tour four and tour four back a Ford bouring
car and came in again Thursday for
a runabout and a bouring model. He
was accompanied by Mrs. Kerr, who
drave the runabout back.

M. R. Buchman left for Silver City
lant Sunday morning, accompanied by
wo drivers, with three Overlands, a
"six" and two "foura" for customers
there.

be big Seven passenger cars for their aunts.

During the past week several new models of the larger cars made their opearance in the city and the agents il declars that they have not with lood business so far with them.

W. H. Shrock, subagent for the Maxical at Sierra Blanca, was in the city hursday and drove back a Maxwell of for a customer there.

W. C. Pace, of Thatcher, Ariz, drove in El Paso on Thursday with his faxwell touring car. He reports good oads all the way.

\*\*\* Ford sales by the Tri-State Motor omystry during the past week include buring cary to James T. Stevens, of eming, the Myndus Townsite commany, of El Paso, F. G. Candelaria, of sieta; Mrs. Margaret Rowier, of sieta; Mrs. Margaret Rowier, of sieta; Dr. F. G. Smith, of 518 South united Emonit company.

C. W. Arnold came in from Alamounde on Thursday and drove back with runabout and a touring model Ford a customers there.

\*\*\*\* \*\*\* W. D. Newton is a regular visitor.

"six" and two "fours," for customers there.

# # #

J. D. Merriweather, county engineer of Dona Am county, was down from Law Cruces on Monday to take delivery of the Garford truck, which was ordered by the county commissioners some time ago.

The Watkins brothers, agents for the Overland at Deming, were in town on Friday morning. They drove back home in the afternoon with an Overland touring car and an Overland delivery express. F. A. Barrows, of the local office of the Overland company, drove back with them.

back with them.

Duddy E. Baskin purchased a Willys utility truck this week from the El Paso Overland company.

B. A. Wendland, accountant of the El Paso Overland company, is spending a few days in Dallas.

G. E. Farley, the Overland factory representative for this district is in Gallup, N. M.

Julius Krakauer has invested in a new Paige touring car.

Calif., accompanied by S. Shepard motored to El Pano on Thursday. They left Santa Anna for Dailne on Aoril 7 and report having had a most enjoyable trip. Mr. Young has an E. M. P. "30, which he has redshift from a fouring to a roadister model. He declares the reads to be in good goodfilm.

Joe McAllitier has had a Stadebaker four cylinder touring car sent up to Tyrone, N. M. for his use.

L. A. Jackson and George Buchanan have bought two of the new models to be received herm of the new models to be received herm of the new models to be received herm.

C. G. Small, of Columbus, N. M., has purchased a Studebaker four touring car from the Elliott-Garrett company.

C. K. Allan, general service supervisor for the Dodge company, was in the city from Detroit this week.

The Elliott-Garrett company reports the sale of a Studebaker four, its first configuration of the mean of the sale of a Studebaker wix five passenger touring car.

The Elliott-Garrett company sold a five passenger tar to Addrew Florey, of Santa Rita, N. M.

The Lone Star Motor company sold a five passenger throad a studebaker wix cylinder touring car.

Levy, 1114 East Nivada street, this week.

Carl Reaves, of the Elliott-Garrett Dives now Arizona Canyon

week.

Carl Reaves of the EHlott-Garrett company, is back from a trip to Tyrone. Silver City and Santa Rifs. He disposa of three cars while away.

The Oakland Auto Sales company reports the sale of an Oakland "31" to colonel H. C. Hale of the 28th infantry.

DIVES DOWN ARIZONA CANYON IN MOTION PICTURE STUNT

BUILD MOUNTAIN TO TEST OUT CARS

Decidedly unique in design and construc-ion is the new balf-mile speedway and test

The Oakiand Auto Sales company researts the sale of an Oakiand "37" to colonel H. C. Hale of the 18th infantry and the 18th infantry

Indianapolis Event Will See

Stutz Cars Entered;
Oldfield Is In.

Three Stutz cars have been added to the field for the next Indianapolis 500 mills race, raising the total of entries for that event to 15. The Stutz entries were delayed until a controversy between Harry C Stutz, builder of the cars, and the speedway management on the matter of entry fees was adjusted. Stutz coulid't see why he should pay fees when they were walved for foreign cars. Presumably they waived for Stutz too.

No drivers were numed in any of the entry blanks. It is thought, however, that Earl Cooper, Gil Anderson and Howard Wilcox; the same trie that competed in the coast races for Stutz, will carry the bulk of the burden at Indianapolis. The Stutz cars fills year.

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No drivers were named in any of the entry blanks. It is thought, however, that Earl Cooper, Gil Anderson and Howard Wilcox; the same trio that competed in the coast races for Stute, will carry the built of the butden at Indianapolis. The Stute cars this year will be absolutely new, being modeled after the latest emmyles of foreign degree the building specific for the same imperiod for for the next latest and weights only 1355 pounds.

Lalph De Palmas is expected to arrive soon in Indianapolis to begin work for the world has never seen, is said to be under construction for the race by the most degree to the latest the mean degree the latest the latest emmyles of the student construction for the race of the street of the foreign degree the latest th

## W. D. Newton is a regular visitor George W. Young, of Santa Anna. O DRIVE AUTO FOR ARMY



M LLE HELENE DUTRIEU, premier aviatrice of France, already decorated by the French government, has finally given up her attempts to be appointed a member of the flying corps of the army, and now has offered her services as chauffeur on an automobile ambulance for the French Red Cross. She has been accepted and will enter the service immediately, operating a high power automobile ambulance and removing wounded soldiers from the rear line trenches to the base hospitals outside the danger zone.

### Home Folks and Visitors

will find it to their advantage to transact all their banking business through the

COMMERCIAL NATIONAL BANK

Prompt, Efficient, Courteous Service.





We believe they are the most satisfactory cars measured by up-keep cost and performance ever built. Class is bound to tell and it is the Light Six-48 at \$1650 that is really the leader of its class. It may interest you to know why.

Right now the tide of motor car interest has turned to-ward the solution of the up-keep problem. One after anoth-er, automobile manufacturers have begun to concentrate their efforts on building cars with lower operating cost.

Some have bent their energies in the direction of gasoline economy. Some are absorbed in the problem of reducing Both of these economies—though well worth while—are not, after all, so nearly desirable as repair economy.

Elimination of Repairs
Gives Real Economy

For it is in the matter of repairs that a car incurs the pairs that a car incurs the

So repair economy-elimination of need for frequent adjustments and replacements—is the economy most worthy of attainment. And here—in the saving of repairs—is where the Chalmers Light Six-48 outranks its class. In the matter ne consumption we will freely concede that there are other light sixes equally as sparing.

But in ability to "stay put"—to "stand up" for season after eason and give continuous efficient service the Chalmers Light Six-48 must be conceded the foremost place.

Nor is this a mere claim. It is a visible, provable fact. The unimpeachable testimony of time and test-like verdict of over 5,000 owners—a frank comparison of its record. during the past season with the records of other light sixes, render this statement undeniable.

The highest tribute—among motor-wise men—that can be paid to any car is, "it stays put." And it is this quality—this superlative measure—that enables the quality—this superlative measure—that Chalmers Light Six-48 to dominate the light six field.

Five Features of Chalmers Chiefly—five features are directly responsible for this remarkable "stay put" ability.

First-the construction is right. The basic principles of its design are correct. Strains and stresses that — if not provided against — will eventually tear a car under hard Note—if you will—the full floating rear axle with heavy pressed steel housing.

Examine—especially—the Chalmers torque tube. It is

securely bolted to the big heavy frame on one end and to the rear axle on the opposite end.

This tube takes up all the strains of driving-prevents the car from swaying sideways — holds it rigidly in place on even high crowned, rough country roads. Notice the length and width of the Chalmers springs.

The main leaf is of Vanadium steel. This Six is Right Second—the weight is right. Not too light—for an underweight car is necessarily flimsy. And a flimsy car quickly succumbs to road punishment. Nor yet is it too heavy.

Of course we could build the Chalmers Light Six-48 lighter — and such construction would give us greater profit per car. For steel costs money,

Its Balance is Third—it has proper balance. The load is apportioned with marvelous engineering skill. The rear axie carries just the right amount of weight. The front axle—drop forged and of great strength—is not overburdened. Moving parts are adjusted with infinite accuracy.

So it is that racking of parts and pounding of pistons that will so quickly disable a car never have a chance to develop in the Chalmers Light Six-48. And because of the perfect distribution of weight—the perfect balance of the Chalmers Light Six-48—the wear on tires is at the minimum.

This Six is Built of Fourth—the materials put into the Flowless Meterial Chalmers Light Six-48 are of top quality.

For instance—the frame construction is of pressed steel—the transmission gears are 3½ of nickel steel—exhaust valves are of Tungsten steel—the piston rings are formed of a very high grade of tempered spring steel.

To Build It Right Fifth - it is a manufactured car. We Build it Right
We Build it Ourselves

Every essential part is built complete in our great plant. This is
done because we are determined to build this car just as good as we can. No maker of parts could possibly possess the interest that is ours in manufacturing every part absolutely right.

Yet there are other features besides

In Beauty, too
It Leads Its Field the notable one of repair economy that
leader—the Chalmers Light Six-48.

Few costly cars can claim equality with it in beauty. The streamline body possesses a distinctive grace of line that makes it noteworthy even when contrasted with the finest There are no funders built whether flat or merely cro

-that are as handsome as the Chalmers molded oval fenders. They conform with exquisite harmony to the clean-cut sweep of the body lines.

The doors are wide and flush-fitting. The running boards are clear. The tires are carried in the rear.

Take the Measure of This Though the claims we make Car's Quality Yourself for this car are all fortified by fact — we do not ask you to accept them on our assurance.

But we believe that you should personally investigate

We believe that the record of the Chalmers Motor Company during the past seven years and the record of this car—its fastest selling ax—during the past season have earned the right to your serious consideration if you are contemplating purchasing a car under \$2000 in price.

Come in and see it Today

#### CHALMERS MOTOR CO.

Cor. Santa Fe and W. San Antonio Street Phone 4970-EL PASO, TEXAS

The Light Six-48 at \$1650 is a Leader

Let your next car be a Chalmers